

ABOUT THE PROGRAM:

"BUSINESS STRATEGIES & PERFORMANCE" IS AN EXECUTIVE PROGRAM THAT TACKLES CURRENT BUSINESS WORLD PROBLEMATICS DISCUSSED WITH MR. CARLOS GHOSN ALONG WITH REGIONALLY AND INTERNATIONALLY RENOWNED EXPERTS. THE SESSIONS INVOLVE PRACTICAL WORK AND INSIGHTS FOR RUNNING SUCCESSFUL BUSINESSES WHILE ALLOWING FOR GREAT NETWORKING OPPORTUNITIES AND LEARNING, BASED ON REAL LIFE OCCURRENCES.

LEARNING OBJECTIVES:

Upon completion of the certificate, attendees will:

- 1. Integrate the 21st century's business concepts to build a resilient business model.
- 2. Lead diverse teams and adopt organization-wide strategies for success.
- 3. Connect with their inner-selves and explore authentic leadership.

TARGET AUDIENCE:

- 20 participants per round.
- Senior executives or top management members – based on CV review and an oral interview.
- English proficiency is a must.

PROGRAM STRUCTURE:

10 workshops of 3 hours each

A total of **6 working days** over a period of 3 months

Delivered by International & Regional Professionals

Supported by lessons from local experts

Place: USEK, Kaslik, Lebanon or Online via Microsoft Teams

SPEAKERS:

In addition to Mr. Carlos Ghosn, the workshops will be animated by:

Name*	Main title
Rima Alameddine	Vice President, Americas, Enterprise Business – NVIDIA
Ken Courtis	Chairman of Starfort Investment Holdings
Hervé Coyco	Academic Director for leading European companies Custom Programs Adjunct Professor at HEC School of Management-Paris
Fady Gemayel	Co-Owner and Honorary Chairman at Gemayel Frères S.A.L.
Joe Issa El Khoury	Senior Advisor to M1 Group
Joanne Sarraf	CEO and Board Member of Malia Holding
Joe Saddi	Former Chairman of Booz & Company
Christian Streiff	Former CEO of Peugeot-Citroën SA and of Airbus Commercial Aircraft

^{*}by alphabetical order

TOPICS:

1	Crisis Management - How to Manage a Business in Times of Turmoil
2	Crisis Management - How to Turnaround a Business in Decline: Lessons Learned
3	Business Management in a Situation of Hyperinflation
4	How to Expand your Business beyond National Borders?
5	Challenges Identification and Prioritization: Fish or Cut Bait?
6	What Type of Leader are You? A Dive into Authentic Leadership
7	People, Culture and Performance
8	Strategizing for Success
9	Managing Innovation: Managing Yesterday, Today, and Tomorrow
10	Artificial Intelligence Serving New Business Models: What is Ahead?

SCHEDULE:

First part: March 16, 17 & 18, 2022

7	10	1	

Day 1	Intro Session	Session 1	
Day 1	2:30 - 4:30 p.m.	5:00 - 8:00 p.m.	
Day 2	Session 2	Session 3	
Day 2	2:30 - 5:30 p.m.	6:00 - 9:00 p.m.	
	Session 4	Session 5	
Day 3	2:30 - 5:30 p.m.	6:00 - 9:00 p.m.	

Second part: May 18, 19 & 20, 2022

*Beirut time

	Session 6	Session 7	
Day 4	2:30 - 5:30 p.m.	6:00 - 9:00 p.m.	
	Session 8	Session 9	
Day 5	2:30 - 5:30 p.m.	6:00 - 9:00 p.m.	
	Session 10	Closing Session	
Day 6	2:30 - 5:30 p.m.	8:00 - 10:00 p.m.	
	8:00 p.m.: Award Ceremony & Networking Dinner		

REGISTRATION FEES:

- On campus sessions USEK, Lebanon: 20,000 USD including a one-on-one advisory session with Mr. Carlos Ghosn.
- Online: 15,000 USD.

CONTACTS:

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^{*} Proceeds from the program will be directed to the funding of the "Skills Development Center", an initiative that aims to help Lebanese people develop their skills to increase their employability, or to launch and run small businesses.